

Taking Compassion to a Higher Level

For those nearing the end of life, hospice care is a compassionate blessing that few would think needs improvement. But Dr. Kevin and Barbara Jackson envisioned an even more comforting level of care.

The Jacksons have owned a medical practice in Phoenix called Geriatric Solutions since 2001. They have 1,100 seniors under their care. In 2005, after having to transfer many of their patients into hospice care, the Jacksons became convinced they could provide improved care in the home.

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Ryan Sims
Vice President
Premier Commercial Bank

"Our goal is to keep our hospice patients in their homes as long as possible where they're most comfortable, supporting them and their families with high-level nursing care," said Barbara.

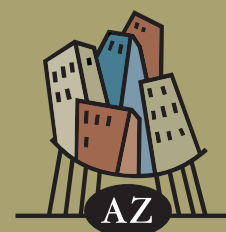


*Dr. Kevin Jackson and Barbara Jackson,
owners of Desert Oasis Hospice*

Word quickly spread about Desert Oasis Hospice and the service grew. More office space was a must and the Jacksons found a 2,900-square-foot office condo. Their banker – Ryan Sims, vice president of Premier Commercial Bank, Arizona – turned to Small Business Finance to partner on the \$540,000 purchase with a SBA 504 loan.

"I have a good comfort level with Small Business Finance and they do excellent work," Sims said. "Loan officer Lisa Alberti is always willing to invest the time to meet with our clients to answer any questions about the 504 process."

Barbara concurred: "Lisa was very professional and knowledgeable. The financing went through without a hitch."



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30